**Hotel Comparison Analysis Sheet**

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| --- | --- | --- | --- | --- | --- | --- |
|  | Hyatt | Marriott | Mayfair | Radisson | Regal | Sheraton  (Clayton) |
| **Availability Dates** | 10/17-10/20 | 10/10-10/13  10/24-10/27 | 10/24-10/27 | 10/3-10/7  10/24-10-27 | 10/10-10/13 | 10/3-6  10/10-13  10/17-20 |
| **Contact** | Vita Epifanio | Jill | Amy Baca | Stephanie  Le Grange | Lori Shyken | Michelle Stoeppler |
| **Room Rate\*** | **139.00 single**  **149.00 double** | **119.00** | **109.00** | **125.00** | **115.00** | **99.00** |
| **Complimentary Room** | 1 per 50 rooms used - Comp room can be used as hospitality suite | 1 per 50 rooms used - Comp room can be used as hospitality suite | 1 with at least 70 rooms total reserved | 1 per 50 rooms used - Comp room can be used as hospitality suite | 1 room if 90% of rooms reserved are used | 1 per 60 rooms used - Comp room can be used as hospitality suite |
| **Cost of Hosp. Room if Room Reservations not Realized** | 350.00 | 250.00 | Negotiated | 250.00 | 115.00 (but may be less) | Negotiated |
| **Parking** | 9.00 per day  13.00 per day for valet | 8.00 per day | 17.00 per day for valet (is willing to negotiate down) | 7.00 per day | 12.00 per day | Free |
| **Amenities** | metro link stop, exercise room, restaurants, shops of Union Station | exercise room, swimming pool, sauna, restaurants | exercise room, free shuttle in downtown area, restaurant | renovating exercise room - may be open by meeting time, restaurants | exercise room, swimming pools, restaurants | exercise room, swimming pool, sauna, restaurant |
| **Meeting Room Cost\*\*** | Complimentary with at least 90% of the guest room reserved. | Complimentary based on food and beverage needs. | Complimentary based on food and beverage and sleeping room reservations. | General Session Room: 400.00 per day  Breakout Rooms: 400.00 per day  TOTAL: 2,000.00 | General Session Room: 25.00  Breakout Rooms: 200.00 per day  TOTAL:  625.00 | If 80% of sleeping rooms used, general session room will be complimentary and breakout rooms will be 75.00 each.  TOTAL:  225.00 |
| **Responsiveness, and cooperation of hotel staff** | Good | Bad - lots of turnover - 3 different reps | Good | Good | Difficult | Good |

\* All room costs have an additional tax which is not figured into the price listed.

\*\* If food and beverage or sleeping rooms requirements are not realized, all hotels will negotiate meeting room costs.

1. All of the hotels offer direct billing for food and beverage costs after a credit application is completed.
2. All the hotels offer audio/visual equipment for the meetings with rental costs. Most of the hotels offer Swank audio/visual set-up.
3. Shuttle service to and from the airport is through Airport Express with a cost of 10.00 one way and 18.00 roundtrip. Only one hotel, the Sheraton, offers a free shuttle service to and from the airport.